| Median Family Income   |                    |                 |               |                  |                       |                  |                        |                      |                |                 |                     |               |
|--|--------------------|-----------------|---------------|------------------|-----------------------|------------------|------------------------|----------------------|----------------|-----------------|---------------------|---------------|
| Los Angeles and Surrounding Counties, Region, State of California, and United States |                    |                 |               |                  |                       |                  |                        |                      |                |                 |                     |               |
| 2015 through 2023  |                    |                 |               |                  |                       |                  |                        |                      |                |                 |                     |               |
| Year   | Los Angeles County | Monterey County | Orange County | Riverside County | San Bernardino County | San Diego County | San Luis Obispo County | Santa Barbara County | Ventura County | Regional Averag | State of California | United States |
| 2015   | \$62,703           | \$62,441        | \$86,003      | \$63,737         | \$59,083              | \$75,179         | \$76,771               | \$74,824             | \$86,766       | \$71,945        | \$70,720            | \$66,011      |
| 2016   | \$64,824           | \$64,966        | \$88,056      | \$65,015         | \$60,559              | \$77,252         | \$79,355               | \$75,689             | \$88,547       | \$73,807        | \$72,952            | \$67,871      |
| 2017   | \$68,272           | \$69,222        | \$92,236      | \$68,846         | \$63,170              | \$81,823         | \$83,084               | \$78,481             | \$91,732       | \$77,430        | \$76,975            | \$70,850      |
| 2018   | \$72,362           | \$72,659        | \$97,050      | \$73,082         | \$66,415              | \$86,138         | \$88,636               | \$81,049             | \$94,340       | \$81,303        | \$81,416            | \$73,965      |
| 2019   | \$76,673           | \$76,943        | \$102,052     | \$76,938         | \$70,188              | \$91,034         | \$92,716               | \$85,186             | \$99,612       | \$85,705        | \$85,837            | \$77,263      |
| 2020   | \$80,317           | \$83,052        | \$106,451     | \$81,271         | \$72,465              | \$95,623         | \$97,590               | \$89,549             | \$101,160      | \$89,720        | \$89,798            | \$80,069      |
| 2021   | \$85,834           | \$87,292        | \$113,249     | \$86,562         | \$77,516              | \$101,902        | \$103,670              | \$95,979             | \$106,425      | \$95,381        | \$95,971            | \$85,028      |
| 2022   | \$93,675           | \$97,004        | \$124,132     | \$95,246         | \$85,528              | \$111,734        | \$114,196              | \$105,067            | \$116,726      | \$104,812       | \$105,010           | \$92,646      |
| 2023   | \$98,839           | \$100,520       | \$128,689     | \$100,461        | \$89,923              | \$118,115        | \$116,900              | \$108,953            | \$122,868      | \$109,474       | \$110,108           | \$96,922      |
| 2015-2023  |                    |                 |               |                  |                       |                  |                        |                      |                |                 |                     |               |
| Actual Change  | \$36,136           | \$38,079        | \$42,686      | \$36,724         | \$30,840              | \$42,936         | \$40,129               | \$34,129             | \$36,102       | \$37,529        | \$39,388            | \$30,911      |
| 2015-2023  |                    |                 |               |                  |                       |                  |                        |                      |                |                 |                     |               |
| Percent Change   | 57.6%              | 61.0%           | 49.6%         | 57.6%            | 52.2%                 | 57.1%            | 52.3%                  | 45.6%                | 41.6%          | 52.2%           | 55.7%               | 46.8%         |
| 2015-2023  |                    |                 |               |                  |                       |                  |                        |                      |                |                 |                     |               |
| Annual Average   | \$78,167           | \$79,344        | \$104,213     | \$79,018         | \$71,650              | \$93,200         | \$94,769               | \$88,309             | \$100,908      | \$87,731        | \$87,643            | \$78,958      |